



PIAI QUARTERLY NEWSLETTER

Volume XV. Number 3. Summer 2024 (July-October)

P.I.A.I. Private Investigators Association of Idaho



Dear Members, Sponsors and Contributors,

First and foremost, on behalf of the entire PIAI membership, colleagues, industry professionals and the PIAI board of Directors, we extend our sincere thanks to Ben Pearson for his years of volunteerism to the PIAI. Ben is a founder of the PIAI and has served 10 years as the PIAI President. As you will read in the **PRESIDENTS POST**, Ben has decided it is time to pass the torch of leadership. Ben, you have been instrumental in building a solid foundation for the PIAI and we are grateful you will continue to serve on the board as a general director, contributing your expertise and valuable historical perspective.

I am very honored to serve as the new President of the Private Investigators Asso-

ciation of Idaho. Thank you ALL for placing your trust in me. My background includes a long history of non-profit management, having served as President of the Make-A-Wish Foundation of Illinois and on the National board of the Make-A-Wish Foundation of America. In that capacity, I served on the National Development Committee, the Chapter Administration Committee and the International Outreach Committee. I graduated from the FBI Citizens Academy and served on the FBI National Citizens Academy Alumni Association. In that role, I am proud to have co-authored the FBI-NCAAA Initiative on the Prevention of Human Trafficking. I live in Sun Valley, Idaho where I practice my PI craft and spend

a rewarding amount of time serving the Private Investigators Association of Idaho.

The PIAI Board is expanding! The perfect PIAI board candidate can come from our valuable PIAI membership or from outside the PIAI membership. We welcome your participation and encourage you to consider involvement in your PIAI Board. It's a great way to give back and support your fellow investigators in Idaho and our surrounding states.

AT THE PODIUM Journey the insights with Joe Koenig, renowned Forensic Linguist and author. **IN FOCUS** stars our very own Nick Montana. **ENJOY!**

— continued

WE GOT S.W.O.T.

The PIAI continues to build the premier Private Investigators Association in Idaho with its sole purpose of serving the Private Investigators and Security Professionals of Idaho and industry professionals in our neighboring states. In furtherance of this mission, your PIAI board is planning its first annual Board Retreat. The purpose of this one day in person retreat is for PIAI board members to identify and examine our Strengths, Weaknesses, Opportunities and Threats and the objectives to achieve set goals. It's all about the S.W.O.T.

PIAI GOALS 2024

- Increase membership.
- Broaden member benefits.
- Enhance Education and Training.
- Research and Develop Grants for PIAI programs.
- Establish relationships with neighboring Associations.
- Examine Strengths, Weaknesses Opportunities and Threats and the objectives to achieve set goals.

Enjoy the Summer Edition of the PIAI Quarterly Newsletter. Chock full of great articles, information and educational offerings.

Sincerely,
PAT BRUDER

PRESIDENT'S POST DEAR MEMBERS OF THE PIAI,



Thank you for the opportunity to serve the Private Investigators Association of Idaho. Having been a founding member and your President has been my honor. It has been a pleasure working with each and every one of you. The PIAI continues to reach new horizons, and the possibilities are very exciting. Providing a professional resource and network for Idaho Investigators to establish professional representation and accreditation was my goal. It's now the time to turn the reins over to new leadership. I have been on the board in one capacity or another since 2014. I want you all to know, even the newer board members and certainly all of our fantastic PIAI members, that I have greatly appreciated your efforts and help to build this association. I will be forever grateful for your trust in me. I will continue to serve on the PIAI board and forever be a proud member of the PIAI.

And to our membership, consider service on the PIAI board or as a PIAI committee member. I can tell you that it is a rewarding experience. It is also fun and a great learning experience. You are valuable to the PIAI.

Sincerely,
BEN PEARSON



AT THE PODIUM
JOE KOENIG, CFE

PART ONE

OF A TWO PART INTERVIEW WITH FORENSIC LINGUIST AND AUTHOR, JOE KOENIG

*Discover The Real Message.
Know Truth. Know Deception.*

JOE KOENIG: The truth surfaces in simplicity and precision; And hides in obscurity and confusion. You can lose the truth in how you ask a question, how you structure a question and how you position a question. Minimizing contamination is critical. As investigators, you need to be cognizant that your actions, sentence structure, behavior, voice inflections, expressions, and attitudes can and will affect the subject's responses. Contamination is the enemy of the truth. It takes a lot of study and practice and a lot of deep thinking because the surface doesn't tell the story. It's underneath the surface where the real story is, where the real message is.

PAT BRUDER: And to go beneath the surface takes practice. We only get better with practice. The art and science of Forensic Linguistics becomes ingrained only with training and practice. How to identify deception and truth is a very important tool in the Private Investigators toolbox. Of particular importance, you stress that one must structure the question simply, precisely....

JK:and very carefully, so that the interviewer doesn't give the recipient, the person you're interviewing, an out. They've got to answer the question. You can't contaminate your question or ask a compound question. Another important principle involved in asking questions the right way, at

the right time, is using mutually understood words. I learned this early on when I was writing my master's thesis. We were formulating a survey, asking all the police chiefs in the Detroit area where we should locate our criminal investigation division and further, if the division would be more effective in substations or at one central station. We invited a select group to sit down with us and we asked the survey questions. And boy, was it an eyeopener. Words and questions that we thought were apparent, obvious, and mutually understood were way off. That taught me that the use of mutually understandable words is critically important in the interview process. As an example: If you're talking to somebody and they say, "I slipped and fell". Always ask them, what do you mean when you say, "I slipped and fell?" This is a perfect question that needs to be repeated often. The interviewer must have the subject define the words so both know what's being communicated. Even if I was investigating a homicide and I asked the husband, did you kill your wife? I first would say to the husband, "I'm going to ask a question that involves the word kill. Tell me what you think the word "kill" means". I then use the husband's definition in my question. The reason for this is to gain a mutual understanding of the words used in the interview. There could be a killer out there,

a highly religious person, who honestly answers the question, “I didn’t kill her” when in actuality, he did but because he believes only God can kill somebody, he can stab her, but only God can cause the death. So even common words, especially pronouns, you must force the mutually understood definition. It may appear cumbersome or stupid in a transcript, but it’s vital for an accurate understanding. Remember Columbo? He appeared stupid, but he always got his man. You’ve got to make sure you fully understand what they are saying, what their full meaning is.

PB: In your first book, you use the example of Detective Vannatter in his initial interview with OJ Simpson. Vannatter used the word “arrest” without first establishing a mutual understanding of the definition of the word, and by doing so, it afforded Simpson to interpret the word “arrest” the way OJ wanted the word to be interpreted.

JK: The way OJ wanted it. Exactly. And the interview continues with that misunderstanding. A more innocent example the need for mutually understanding: I’ve been at depositions where attorneys will use very legalistic terms during their interview, and the subject they’re deposing has no idea what the attorneys mean, yet the subject answers the question because they don’t want to risk appearing stupid by asking, “what do you mean by the use of that word”? And people don’t like to look stupid, so instead, they move on. Or they may wrongfully assume they know what the attorneys mean, so they answer the question, and that answer could be factually untruthful, and the subject is unaware of the untruthfulness.

PB: Your practice of deciphering truth from deception extends further than the interview process. Using your expertise to determine the authorship of the ransom letter that Patsy Ramsey discovered was fascinating. I followed the Jon Benet Ramsey case closely. I could not rationalize the stated time and location of the ransom note and the time and location when the child’s body was discovered in the basement of the home. If Patsy Ramsey authored the ransom note, then she obviously was covering up for herself or for someone close to her whom she knows to be the killer of her daughter.

JK: Well, I think there are others who have come to that same conclusion. And if you recall, the late Dr. Werner Spitz, a pathologist, looked at Jon Benet’s body and found a head contusion, which could well have been the cause of death. It may have been an accidental death involving the husband or the son, or even Patsy herself, and it was too much to bear. Alas, the concocted story. I think all of that is possible. In addition to my professional analysis which is based on Patsy’s writing patterns and speech patterns, a handwriting expert who analyzed the note concluded that it was Patsy’s handwriting as well.

PB: My understanding is that there exists a very small DNA sample with the Boulder Police Department. John Ramsey, Jon Benet’s father, continues to campaign for that DNA to be released for testing, which says to me two things; Either he is convinced no member of his family killed the child or now that Patsy is deceased, he wants the truth revealed.

JK: DNA is a very complex item

of evidence. In my second book I identify the person I believe is the infamous DB Cooper, and I note that the FBI supposedly has found DNA or they might’ve had DNA on the tie DB Cooper was wearing at the time of the high jacking. Walt Recca a.k.a. DB Cooper, said he got that tie at a secondhand store. If that is the case, the DNA could be anybody’s. Walt smoked Parliament cigarettes, and there were seven or so cigarettes found on the plane that they believed were DB Cooper’s. The FBI confiscated the cigarettes and later they were lost suspiciously. I can’t fathom how that could have occurred, but you must remember too, that in those days, there was no such thing as DNA analysis. So, if you took the cigarettes as evidence and put them in a plastic bag, for example, the DNA may well have been destroyed anyway. Likewise, with Jon Benet’s body, the DNA could have been anybody’s, there was a lot of contamination of that scene, and it could have been anybody’s DNA, depending on where it was found. There are many aspects of DNA collection and people don’t always know all the pros and cons, and how DNA can be diluted, contaminated, and moved.

PB: I want to return to the initial OJ Simpson interview conducted by Los Angeles detectives Vannetter and Lange.

JK: Most definitely. I don’t know if I mention this in the book, but I talk about it in my lectures, and it has to do with contamination. Police departments, detectives and occasionally private Investigators conduct interviews in pairs. I recommend that they not do that. They must conduct one-on-one interviews. If you work for a company where personnel like to

be present or if you're required to have a second person or third person in the interview, make sure they're out of sight, off in a corner where they can't distract the person you're interviewing. Because in every conversation, even where there are unspoken words, there's contamination that occurs. An observer fidgets with their phone that contaminates. An observer taking notes during one answer and not during another - that's contamination. I mean, everything contaminates. So, you've really got to be careful, and the only way you can minimize that is with one-on-one interviews. If you do two-on-one, it's going to be messed up. In the case of the Van Atter/Lange and OJ Simpson interview; If you notice, one detective asks a question, and before he can move on with his train of thought, the other detective asks a question on another track, and it's not linear. So, it's tangential. Be really be careful.

PB: It gave OJ a chance to distract, to play the shell game.

JK: Plus, OJ's getting feedback from two different people. They're only getting information from one person. He's getting feedback from two sources about the answers, the questions and the responses, and how they're responding to the responses. So, it's less than ideal.

PB: The profession of Forensic Linguistics, like every industry, every profession, has benefitted from improvements in technique through trial and error. Eliminating earlier hypotheses as it discovers new & proven methodology. In the last 10 years, has there been a marked learning curve in the field, or do we now know how to crack the truthfulness vs deception nut?

JK: Well, it is growing. It's an area that requires a lot of study and a lot of practical experience as well. I think you must do many interrogations in order to be good at this, but there are forensic linguists who never have done interrogations to hone their craft. Those, like expert Carol Chaski who has developed algorithms and computer programming to do data statistical analysis of writings and can testify as an expert in court as to authorship. Now, determining the truth is an evolving science, and I don't think we're ever going to get 100% on that. It's always going to be he's "likely not to be telling the truth" or "likely telling the truth". It's similar to a polygraph. The expertise of the person conducting the polygraph can affect the outcome of the polygraph.

PB: The results of a polygraph are influenced by how the polygraph examiner phrases and delivers the question?

JK: Absolutely. Now, that used to be more influential than it is today. There are now computerized polygraphs. So, some of that ambiguity, those variables are eliminated. But you've still got the person, the examiner, who is structuring the questions. Are all the words mutually understandable? How is the question asked? What's the tone of each word used when it's asked? What's the pace? All those things are variables. I've been away from law enforcement for a while, but I've still got my hands in investigations in the private sector and the profession requires forensic linguistics to interpret truthfulness and deception. A polygraph examiner cannot define truthfulness and deception solely based on the

subjects' answers because it's all in the communication patterns, and the reactions. Forensic linguistics is about communication patterns. I look for, and try to calibrate to the individual, their communication patterns, their rhythm of speech, their pace, how they form their words, how their lips form their words, their eye movements for particular answers, how their eyebrows move, and their blinking rate. All of that goes into a determination for calibrating them to get a calibrated standard of their unique communication pattern. Then, I look for changes in that pattern as I analyze their responses to critical questions. A lot of detectives think that the initial introductory phase of an interview is a waste of time, but it really isn't. It may be the most important time because it's during that introductory phase where you calibrate their communication patterns. And once you get a fix on that, then as you get into the interview and ask your questions, you look for changes in those communication patterns. And it's those changes that tell you something's wrong here. Now, it could be the subject suddenly remembered, "Oh, I forgot the milk. I was going to get milk for the wife". And that sudden recall about forgetting the milk caused a pattern change. It could be a number of things, but one of the sure causes of pattern changes is deception. So, now you must determine what caused the pattern change. You start drilling down and asking those precise questions using mutually understood words in order to narrow it down, and you will find your answer is right there. Another tool I use is the handwritten statement. Which, by the way, for your investigators,

is a very important method elemental in determining a legitimate confession from a false confession. Asking questions in your own handwriting in one color ink, and then asking the subject to hand write their answer, their response to the question, in a different color ink. This method creates evidence. The result is not just a statement, but also evidence.

In my book I share a true experience as an example; There was a young man named Jamie who worked as a teller in the bank where I worked. I was with the auditor's office in investigations at the bank. The young teller's wife came into the auditor's office and said she recently got a divorce from Jamie, who is the teller in the vault area of the bank. She went on to say that Jamie is taking checks that are made out personally to her, forging her signature and then pocketing the money. So, I bring in Jamie into a conference room. I have a stack of copy paper, not lined paper, but unstructured plain white paper. I put it on the table along with two pens. Now, I already know that he's been contaminated, basically because somebody has told him why I'm interviewing him. I can use this contamination to my advantage later. He has a basic idea why he's being interviewed, plus he knows that he has been forging the signatures. So, he's in the conference room and I tell him how we're going to conduct the interview. I say, "I'm going to write out my questions in one color ink, and I am going to ask you to respond in your own handwriting using a different color ink. Now that is for your protection and mine, because I'm not going to be reporting what I think you're

telling me, I'm going to be reporting what you're writing. So, it's in your best interest that you do it this way."

I get his permission. Almost all subjects give me their permission. And so, I write out a question, "Tell me what happened". Very simple, minimizing contamination. Then, to further minimize contamination, because I won't be sitting around making him hurry or uncomfortable. I tell him, I'm going to leave the room. I'll be out in the hallway when you're done responding, tap on the door and I'll come in and I'll look at your statement. So, I do that. He begins writing. I leave the room. Ten to fifteen minutes later, he taps on the door. I walk in and I look at his statement. He's got four or five pages of handwriting, which is a good sign.

Pat, as an exercise, I want you to pick up my book in front of you and turn to page 63. Now, look at Jamie's statement. Tell me what you see. Don't read it. Just look at it really quick. What do you see?

PB: They're different, I see two different handwritings.

JK: Exactly. At the point in his statement that appears to be a different handwriting is where I know he probably dropped the pen, thinking "Oh man, how am I going to phrase this"? He then starts writing his web of deception which is critical because that's what this interview is all about. A communication pattern change, right? The change in handwriting, and handwriting is a pattern, it's a communication pattern change. Every communication element is a decision. It's not happenstance. It doesn't just happen. And that's one of the important principles in forensic linguistics. Everything

verbal and nonverbal that is communicated, eye movement, lip movement, nuances, tone, pitch words used, all of those represent individual unique decisions. Okay, back to our teller named Jamie.....I'm feeling very confident at this point as an interviewer that Jamie's really got problems with that statement. And I later get a confession because of my handwriting strategy. It's very important to note that when you interview or interrogate someone, the interviewer's confidence, training and technique are very important in getting confessions, and I am talking about good confessions. I've been instrumental in getting two wrongfully convicted prisoners released from prison because of the confidence I have in my training in identifying false confessions. I'm proud of that. In Jamie's case however, my handwritten Q&A technique plus the knowledge of the contamination, provided evidence of his guilt and all in his own handwriting.

PB: Does an in-person interview yield more information because you have the added benefit of listening to the voice, watching for fidgeting, eye movements, all of the other tells that you mentioned earlier? When you're analyzing a transcription do you believe it's not as precise as being in the room?

JK: I wouldn't use the word precise, but I would say it wouldn't be as reliable or as accurate. Now, one of my mentors, Avinoam Sapir, was a former Israeli army intelligence agent. I think he was with the Mossad, but he insists he was not. He initiated the concept of using statement analysis. He does only two dimensional analysis. He'll

look at a handwritten statement or a typed transcript. By the way, that's what took me so long to write my second book "I Am D.B. Cooper. I had three hours of recordings to transcribe which not only needed to be transcribed, but the transcript also needed to reflect the pauses and the ums and the ahs, and all of those changes and patterns. It took well over a hundred hours to transcribe the recordings properly. Avinoam uses a two dimensional analysis. He says the statement is alive, and he relies solely on the statement. He doesn't want to know anything about the case, nothing. He relies only on the words used in that statement, and he's very, very good. He feels, and he's a polygraph operator, he feels it's more accurate than polygraph, and I think I do too. It's very, very powerful. If you ever want to take a class, it's called LI Scan <https://www.lisican.com/>. I've incorporated his theory; I've also adopted the basic and the advanced schools that he taught as well as my studies in reading and in practice. I use all communication elements in my analysis. The hands, the eyes, the rhythm, the tone, the pitch. I try to incorporate all of them, and while it can be overwhelming, once you get well practiced at it, it's very powerful.

PB: I want to discuss the Dylan Farrow letter. In her letter she alleges that her father, Woody Allen, had sexually assaulted her.

JK: Were you able to follow the analysis of both Dylans statement and Mr. Allens statement?

PB: Yes.

JK: Now, there's a highly intelligent man who uses his grasp of the language, his

communication skills to distract, to detract, to push the listener off track, because he'll use that active voice past perfect tense and active voice past tense language and it's all just a smokescreen.

PB: That was interesting. You said you thought Dylan's letter was a truthful reflection of events.

JK: Yes, I do. And I also believe Woody Allens rebuke, which is also in the book, was not truthful, rather a man, deeply flawed, was borne from that analysis.

PB: There are so many case examples in your book. Thank you for sharing your research with us.

JK: Thank you. I hope I have taught your readers to be active listeners, use mutually understood words in their questions, be on the lookout for what is there, but more importantly, what isn't. You must work at it, as with all things of worth.

PART TWO of our interview with Joe Koenig dives into Joes research on the real D.B. Cooper. It's a fascinating journey that intersects Forensic Linguistics and specific life patterns. All of which culminate in an extremely compelling analysis of who the real D.B. Cooper is. Joe Koenig's research certainly convinced me. PART TWO will appear in the Fall edition of the Private Investigators Association of Idaho Quarterly Newsletter.

JOE KOENIG

After 26 years of service, Joe retired as an Inspector from the Michigan State Police. During his law enforcement career, he was lead investigator in the James R. Hoffa case, and conducted investigations of homicides, organized crime, financial crimes, computer fraud, and public corruption.

Further, Joe is past president of the Michigan Chapter of the FBI National Academy Associates. He worked for several years in the private sector in insurance, banking, and forensic accounting.

Joe is a Certified Fraud Examiner. Since 2005, he has owned and operated KMI Investigations, LLC. He holds a BS in Accounting from Wayne State University, and a Masters in Public Administration from Eastern Michigan University where he was a member of the Phi Kappa Phi Honor Society. He is a much sought-after speaker on his book, "Getting the Truth."



IN FOCUS

PIAI MEMBER NICK MONTANO
CFE, CFS, CECFE, CII, CIP, CSP, CPI

PIAI SPEED ROUND WITH NICK MONTANO

What was your first job?

Picking fruit on my grandmothers' property

Invisibility or Superpowers?

Invisibility. Gives you the superpower of listening in on conversations

How old would you be if you didn't know how old you are?

50; maturity and wisdom are pretty much sealed in

Where did you go on your last vacation?

Hawaii

If your pet could talk, what would he say about you?

I spoil him too much

If you could meet anyone in the world (dead or alive) for a chat, who would it be?

President Lincoln

Chocolate or vanilla?

Chocolate

What business do you specialize in and in what regions?

During my 44 year career there probably hasn't been a case I haven't handled, except for an airline or boating mishap. But I know the folks that conduct those investigations and I would certainly bring them in if the need arises.

Our major hub of business is Brand Protection. This could be anything from Diversion (gray market) to counterfeit products to someone claiming a brand name product harmed them. Including copyright infringement, trademark, IP theft, etc. We work all over the world. I do not travel to most of those regions because I have a great bunch of retired former CIA, IRS, Homeland Security folks and others that I can rely on, and they reside in foreign countries.

How did you get started in this business?

I went from Law Enforcement to Corporate Security and not having a budget to hire Licensed PI's, I decided to obtain my own licenses and I have not looked back ever since.

What challenges do you see facing the Private Investigation industry?

I think unlicensed activity in the states that require a license has always been a problem. I also see investigators that try to do it all, and that is just not sustainable in this environment. I have high net worth clients and celebrities and I would never think of providing executive protection for them. I would, and I have, hired experts in the field of EP. I pay them well, I make a little money, and the client is happy and safe.

What's great about where you live?

Besides the un-housed, increase in crime, and taxation, California has so many great locations to visit, the mountains, beach, desert, and winter sports.

What are your hobbies?

I used to say golf. But with four grandchildren and ALL of them doing different events I would say my hobby now is a cheerleader... and not a very attractive one!

How long have you been a member of PIAI?

I joined the Private Investigators Association of Idaho after receiving my Private Investigators license in California. The PIAI membership provides investigators with professional accreditation in the state of Idaho. I am also licensed in Arizona, Iowa, Montana, Oregon, Utah and Wyoming. I became a PI in the states I could see myself retiring to. I have great clients who have homes in those areas. I contract out most of the work that I receive in those states to investigators who probably forgot more about investigations then I know! The key to my business and the successful 44 year career I have had, has always been based on "checking your ego at the door." I am around billionaires, celebrities, but I treat everyone the same. I give a ton of work to other investigators, and I never worry that I might lose a client. My biggest cases, and my most high profile clients have come my way because I have done something for them or someone they know, without knowing who they are, and often I provide my services for free. I don't think you need to charge for everything you might do on a case when hired.

What's changing and new in the industry?

If I was starting out now in the business, I would become very proficient in Cyber Security. It is going to be around a long time and the stakes are huge. When I became a Certified Fraud Examiner in the early 90's, having that CFE designation after my name helped me get a lot of clients I probably would not have gotten otherwise. I feel the same way now about Cyber Security experts. While I hire the best in the business in the cyber security arena, given the gravity of Cyber Security, having that knowledge base earlier on in my career would have been an asset.

END

Mr. Montano employs his experience directing Brand Protection, Anti-Counterfeiting and Safety programs. Focusing on embezzlement, trade secret and intellectual property protection. Mr. Montano is a Certified Fraud Examiner (CFE), Certified Fraud Specialist (CFS), Certified Homeland Security III, (CHS III), Certified International Investigator (CII), Certified Professional Investigator (CPI), Certified Security Professional (CSP), and a Certified Investigative Professional (CIP).

Nickolas Montano- CFE, CFS, CECFE, CII, CIP, CSP, CPI

Montano & Associates
International Investigations

1547 Palos Verdes #284 Walnut Creek, Ca. 94597

C-925-200-9099 T 925-947-5679
F 925-935-9659



DID YOU KNOW.....

PIAI PERKS! A NEW MEMBER BENEFIT EXCLUSIVELY FOR PIAI MEMBERS!!



THE | SYSTEM
HEALTH CARE REDEFINED
CUT COST, NOT CARE

PIAI PERKS

TAILORED SOLUTIONS DESIGNED FOR YOU

PIAI is excited to announce exclusive partnership with The System providing great options for Healthcare, Life Insurance & More!



WE OFFER:



HEALTHCARE

- A privatized, pooled healthcare group for independent contractors and small business owners. This group has nation-wide care. It is a wonderful solution to the rising costs of HealthCare!! 40-60% less.
- **GREAT VALUE & SAVINGS**



IDENTITY PROTECTION

- Identity Monitoring
- Restoration & \$1 Million coverage
- Device Protection
- Individual Plans and Family Plans



ESTATE PLANNING

- Normally \$3,300 for an Estate Plan & Trust, for members, it's only **\$1,695** to create a trust for your family and future, **that's a 50% savings.**



RETIREMENT PLAN

- 401k Rollovers
- No market Risk, Principle is protected.
- Minimum to **start only \$100.**
- Total control of your future.



LIFE INSURANCE

- With living benefits
- Term & Permanent options available.



COLLEGE FUNDS

- Children, Grandchildren & Godchildren
- Minimum to **start only \$25**
- No market Risk, Principle is protected.

*All Perks are offered to each member and their families.

**RYAN & MEGAN
WILLIAMS**

R: (513) 492 - 2892
M: (513) 445 - 8455
INFO@THESVPSYSTEM.COM
THESYSTEMINC.COM/PIAIPERKS



**Please join us on July 10th at 12:00 p.m. MST
for the PIAI Education & Training Series Webinar:**

*What's the difference between confidentiality,
attorney-client privilege, and attorney work product?*

*How is it that an investigator's work may be
introduced in court if it's all basically hearsay?*

What is an investigator's duty to preserve evidence?

Principles of **Investigative Documetation**



Private Investigators Association of Idaho

Training and Education Series presents:

WHY WE DOCUMENT & HOW

Please join us for this informative PIAI webinar
Wednesday July 10th @ 12:00 pm MST

Guest Presenter: **Philip A. Becnel**

Managing Partner of Dinolt Becnel & Wells
Investigative Group LLC

Author, *Principles of Investigative Documentation*

▼ Your Zoom Invitation ▼

CLICK HERE

[HTTPS://US02WEB.ZOOM.US/J/81918531429?PWD=UY0U19F0MMROPNMSJPA9VXTKFPPWFO.1#SUCCESS](https://us02web.zoom.us/j/81918531429?pwd=UY0U19F0MMROPNMSJPA9VXTKFPPWFO.1#SUCCESS)

**Please join us on August 7th at 12:00 p.m. MST
for the PIAI Education & Training Series Webinar:**



Private Investigators Association of Idaho
Training and Education Series presents:

PERSONAL INJURY CASES THE LAW & THE INVESTIGATION

Please join us for this informative PIAI webinar
Wednesday August 7th @ 12:00 pm MST

Guest Presenter: **Norm Leopold**
Biographies attached

▼ Your Zoom Invitation ▼
CLICK HERE

<https://us02web.zoom.us/j/88335588926?pwd=tOmI6Vt7aIlLdNgURQLEoXtDnYOH2U.1#success>

EDUCATION & TRAINING



Private Investigators Association of Idaho
Training and Education Series presents:

RETAINER AGREEMENTS FOR THE PRIVATE INVESTIGATOR
HOW THEY WORK & WHY YOU NEED ONE!

Please join us for this informative PIAI webinar
Thursday April 4th @ 11:00 am MST

Guest Presenter: **Matthew Schultz, CPI**
MS Recoveries & Investigations

▼ Your Zoom invitation ▼

[CLICK HERE](#)
to watch on
You Tube



Private Investigators Association of Idaho
Training and Education Series presents:

SALES & BUSINESS BUILDING
FOR THE PRIVATE INVESTIGATOR

Please join us for this informative PIAI webinar
Wednesday May 1st @ 2:00 pm MST

Guest Presenter: **Chris Gutierrez**
CEO Stryke Investigations

▼ Your Zoom invitation ▼

[CLICK HERE](#)
to watch on
You Tube



Private Investigators Association of Idaho
Training and Education Series presents:

THE CANCER OF ILLICIT DRUGS IN AMERICA
HOW & WHERE DRUGS ARE MADE
HOW DRUGS CROSS THE BORDER
EFFECTS & CONSEQUENCES

Please join us for this informative PIAI webinar
Wednesday June 5th @ 2:00 pm MST

Guest Presenter: **James F. Laverly**
Assistant Regional Director,
Federal Drug Enforcement Administration, Ret.

▼ Your Zoom invitation ▼

[CLICK HERE](#)
to watch on
You Tube

[CLICK HERE](#)
to watch on
You Tube



Education and Training Series
Presents

BEST PRACTICES WHEN INTERACTING WITH LAW ENFORCEMENT

Featured Presenters

GERALD SUMMERS
Former Police Chief
Cairwell, Idaho

JAMES QUINTANA
Chief Investigator
Quintana Investigations

Please join us for this informative PIAI webinar
Thursday April 27th @ 1:00 pm MST

▼ Your Zoom invitation ▼



Education and Training Series
Presents

ETHICS AND THE PRIVATE INVESTIGATOR

Please join us for this informative PIAI webinar
Thursday May 25th @ 1:00 pm MST

▼ Your Zoom invitation ▼

[CLICK HERE](#)
to watch on
You Tube

NOTICE: This message, including attachments, and work product is the property of the Private Investigators Association of Idaho (PIAI). Any disclosure, copying, distribution, or use of the contents are prohibited without expressed written consent of the Private Investigators Association of Idaho.



The Certified Private Investigator Exam is more comprehensive than ever and is now available ONLINE! Approved applicants may take the CPI exam online via the PIAI website. To qualify, complete the CPI application process. Upon approval you will be assigned an exam code which enables you to take the CPI exam online.

The Certified Private Investigator program is a nationwide certification that provides objective proof and verification of outstanding knowledge, experience and proficiency in the private investigation field. Administered by the PIAI, the CPI certification grants the use of the professional designation Certified Private Investigator, it's post nominals CPI (i.e. John Davis CPI), and the CPI logo.

Certified Private Investigator Application Requirements:

- **EXPERIENCE.** Applicants must have a minimum of 500 verifiable investigative hours. Military & law enforcement: 50% reduction to 250 hours verifiable hours of professional work experience. Private Investigation Education: 25% reduction to 375 verifiable hours of professional work experience..
- **INSURANCE.** Applicants must provide proof of and maintain general liability insurance including errors & omissions with a minimum \$500,000 coverage.
- **LICENSING.** Applicants must possess and maintain a private investigator license issued by their city and/or state of practice where licensing is required. CPI certification does not substitute license requirements by local authorities.
- **AGE.** Applicants must be at least 21 years old.

Application: Submit a completed application with any applicable background check fees and accompanied by three professional, industry-related references who have known the applicant for at least three years.

Interview: Upon application approval and successful background check, applicant must complete an oral interview by the certification board.

Exam: Applicant must pass a certification exam comprised of approximately 175 questions with at least an 80% score. The timed exam must be completed within 6 hours.

**DEMONSTRATE YOUR CPI CREDENTIALS
& PROUDLY DISPLAY THE CPI LOGO**

CONTACT MEMBERSHIP@PIAI.US FOR MORE INFORMATION
ON BECOMING A CERTIFIED PRIVATE INVESTIGATOR

LINK AND LEARN

Please extend a warm WELCOME to these Private Investigators / Skip Trace – Assets / Specialists for contributing their publications and articles to our PIAI Quarterly Newsletter. Please feel free to read their content and network with these outstanding professionals in their chosen profession.



RACHELE' DAVIS

CPI, President, New Hope Investigations

THE IMPORTANCE OF DNA IN ADOPTION SEARCHES



LINK: <https://diligentiagroup.com/background-investigations/mistakes-george-santos-background-investigation/>



BRIAN WILLINGHAM

CFE, President – Diligentia Group

WHAT CHEFS AND PRIVATE INVESTIGATORS HAVE IN COMMON



LINK: <https://diligentiagroup.com/education/what-chefs-and-private-investigators-have-in-common/>



THOMAS H. HUMPHREYS

CFE, Director – PI Education



INVESTIGATIVE HACKS FOR INVESTIGATORS WHO ARE NOT HACKS

LINK: <https://pursuitmag.com/investigative-hacks-for-investigators-who-are-not-hacks/>



MARCY PHELPS

CFE, President Marcy Phelps & Assoc



TOP TIPS FOR WORKING WITH RECORDED DOCUMENTS

LINK: <https://marcyphelps.com/top-tips-for-working-with-recorded-documents/>

DID YOU KNOW...

It's a Beautiful Day in the Neighborhood!

The PIAI is proud to be associated with our neighboring Private Investigator Associations.

VETTED - TESTED - TRUSTED!



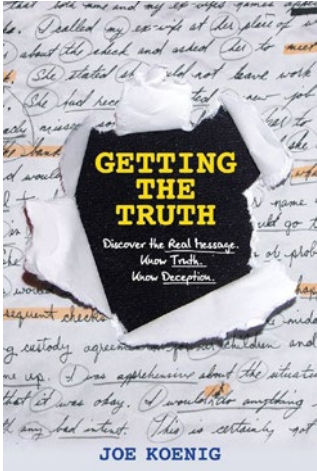
P.I.A.I.
Private
Investigators



Association of Idaho
Vetted - Tested - Trusted!

LIBRARY

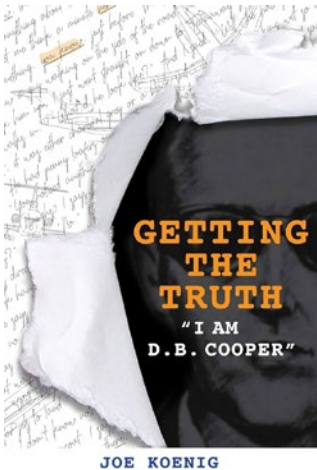
Publications, authors, and books that you may find helpful in investigative methodologies, skill sets, and case profile / information reconnaissance. If you have any books or publications you would like to share please let us know.



Getting the Truth **Joe Koenig**

This is an award-winning book on Forensic Linguistics. It's about reading between the lines, distinguishing truth from deception, and learning to sculpt your questions to get the truth. It is full of analysis of written statements from public and private figures to help drive home the book's principles, including General Petraeus' resignation letter, the ransom note from the Jon Benet Ramsay case, OJ Simpson's statement to LAPD Detectives Lange and Vannatter the day after the murder of Nicole Simpson and Ronald Goldman, Woody Allen's response to Dylan Farrow's sexual assault allegation, as well as many others.

ORDER ON AMAZON: [CLICK HERE](#)



Getting The Truth: I Am D.B. Cooper **Joe Koenig**

On the night of November 24, 1971 a man named D.B. Cooper hijacked NWA 305, bound for Seattle from Portland. In exchange for the 36 passengers, he received \$200,000 in used \$20 bills and 4 parachutes. He ordered the plane to take off from Sea-Tac airport, strapped the \$200,000 to his body and parachuted out the rear of that plane into the dark, cold Washington State sky, never to be seen or heard from - until now.

ORDER ON AMAZON: [CLICK HERE](#)

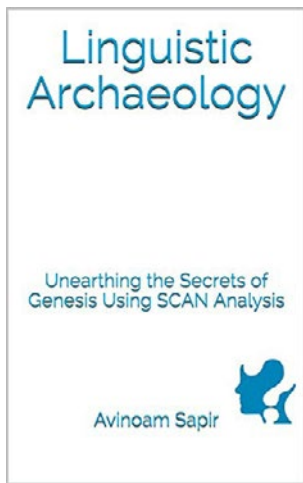


SCAN in the News Media **Avinoam Sapir**

"SCAN in the News Media" is a collection of items posted by Avinoam Sapir on LinkedIn, commenting on quotes that appeared in the news.

The comments use the rules of SCAN (Scientific Content Analysis), a technique for analysis of statements, as taught in the LSI SCAN course. The comments are arranged in categories, and identified with the date when they were originally posted.

ORDER ON AMAZON: [CLICK HERE](#)

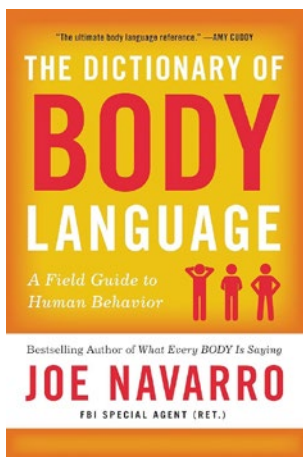


Linguistic Archaeology: Unearthing the Secrets of Genesis using SCAN Analysis

Avinoam Sapir

Avinoam Sapir is the developer of the SCAN technique (“Scientific Content Analysis”), a method for analyzing statements in order to “read between the lines” and extract significant information that an ordinary reading of the text does not reveal. It can be applied to any text, regardless of the circumstances in which the text was written, and without any prior information regarding the identity or personality of the writer of the text.

ORDER ON AMAZON: [CLICK HERE](#)

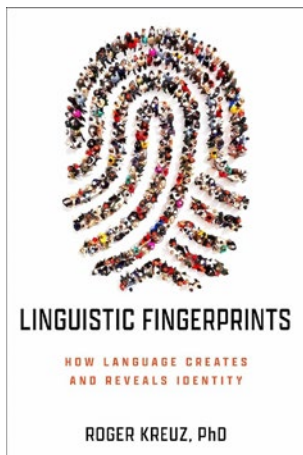


The Dictionary of Body Language: A Field Guide to Human Behavior

Joe Navarro

Joe Navarro has spent a lifetime observing others. For 25 years, as a Special Agent for the FBI, he conducted and supervised interrogations of spies and other dangerous criminals, honing his mastery of nonverbal communication. After retiring from the bureau, he has become a sought-after public speaker and consultant, and an internationally bestselling author.

ORDER ON AMAZON: [CLICK HERE](#)

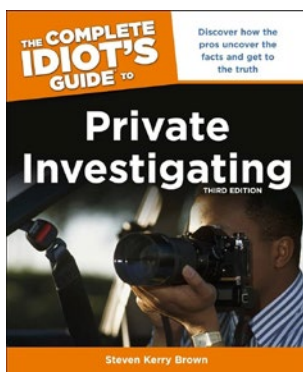


Linguistic Fingerprints: How Language Creates and Reveals Identity

Roger Kreuz

How much of ourselves do we disclose when we speak or write? A person’s accent may reveal, for example, whether they hail from Australia, or Ireland, or Mississippi. But it’s not just where we were born—we divulge all sorts of information about ourselves and our identity through language. Level of education, gender, age, and even aspects of our personality can all be reliably determined by our vocabulary and grammar. To those who know what to look for, we give ourselves away every time we open our mouths or tap on a keyboard.

ORDER ON AMAZON: [CLICK HERE](#)



The Complete Idiot's Guide to Private Investigating, Third Edition: Discover How the Pros Uncover the Facts and Get to the Truth

Steven Kerry Brown

The mystique of private investigating draws significant numbers of people to consider it as a career or side business. At the same time, individuals want to learn investigative techniques to solve their own personal and legal problems.

ORDER ON AMAZON: [CLICK HERE](#)



NCISS CALENDAR OF EVENTS

MID 2024

** All events are virtual except for Mid-term and Annual Meetings*

Events are FREE to members and \$30 to non-members

Calendar events Subject to change.

Please refer to the NCISS Events Calendar for current events and registration.

[>> Click Here for the NCISS Events Calendar <<](#)

JULY

Wednesday, July 24, 2024 **Coffee & Conversation** @ 1:00pm Pacific (4:00pm Eastern)

Financial Literacy for Small Businesses - Lori Williams

LINK https://nciss.org/content.aspx?page_id=4002&club_id=58484&item_id=2128811

AUGUST

Wednesday, August 28, 2024 **Coffee & Conversation** @ 11:00am Pacific (2:00pm Eastern)

Building Your PI Business - Jimmie Mesis

LINK https://nciss.org/content.aspx?page_id=4002&club_id=58484&item_id=2128818

SEPTEMBER

Wednesday, September 24, 2024 **Coffee & Conversation** TBD

Social Media Investigations - Details Coming Soon

Registration details TBD

OCTOBER

NCISS Annual Meeting (hosted by TALI)

Thursday, October 03, 2024 Schedule TBD

Registration details TBD - www.NCISS.org

More 2024 Events and Dates to be announced!

PRIVATE INVESTIGATORS ASSOCIATION OF IDAHO

2024 GOALS AND OBJECTIVES

- Increase membership.
- Broaden member benefits.
- Secure and Education and Training Chairman.
- Research and Develop Grants for PIAI programs.
- Establish relationships with neighboring industry Associations.
- Identify Strengths, Weaknesses, Opportunities and Threats

YOU CAN HELP THE PIAI NOW!

VOLUNTEER FOR A PIAI COMMITTEE

Education, Training, Marketing, Advertising, Strategic Planning, Member Benefits & Services

THANK YOU!

MAXIMIZE YOUR DIGITAL FOOTPRINT

Website Development | Graphic Design | Google Advertising

Social Media Management | Search Engine Optimization

Social Media Advertising



MAYHEM

DIGITAL MARKETING

Idaho Owned & Operated
info@mayhembegins.com
mayhembegins.com

Contact Us For A Free Digital Audit!

PODCASTS



The Privacy, Security, & OSINT Show! (Michael Bazzell). Your weekly dose of privacy, digital security, and open source intelligence (OSINT) news and opinion. Click the link below to listen to the latest weekly podcast:

Complete Podcast Listings (4 Years) **LINK:** <https://inteltechniques.com/podcast.html>

SHOP PIAI MERCHANDISE!



STICKER \$1.50 | **NAVY BASEBALL CAP** \$20 | **NAVY STRETCH BEANIE** \$20
BLACK DUFFLE BAG \$50 | **MUG** \$10 | **WHITE T-SHIRT** \$20 (M, L, XL, XXL)

contact@piai.us

RESOURCES

Website development for Private Investigators. PIAI Member Discount:

LINK: <https://www.mayhembegins.com>

Insurance Discount for Professional Private Investigators.

LINK: <https://thecampbellgrp.com/>

Private Investigator Case Management Software. PIAI Member Discount:

LINK: <https://mypi.us/>

Learn and discuss privacy, skip tracing, OSINT, asset searches, and all related investigative things. Medium Platform: Valerie McGilvrey, Skip Tracer, Author.

LINK: <https://medium.com/skipvue>



President: **Pat Bruder**, PI
Vice President: **Matthew Schultz**, CPI
Treasurer: **Carolyn Ward**, CPI
Secretary: **Pat Bruder**, PI
Sergeant at Arms: **Matthew Schultz**, CPI
Membership Chair: **Chris Swan**, PI
Training & Education Chair: **Claire Roise**, PI
Social Media Committee Chair: **Chris Swan**

PIAI Member Email Directory

Member to Member Email: Listserv@piai.us

President@piai.us

Secretary@piai.us

Sgtofarms@piai.us

PIAI - Private Investigators Association of Idaho

P.O. Box 4032, Boise, Idaho 83711

P.I.A.I. Website: <https://www.piai.us>



Pi Education

STORYBOARD EMP

PUR2UIT
MAGAZINE

TAKE 15% OFF
including our bundles.

Ethics

Death Investigations

Effective Communications

Identity Theft

Insurance Investigations

Nursing Home Abuse

Deception Detection

Criminal Defense

Open Source Intelligence

Surveillance Strategies

And many more....

<https://pieducation.com>

Contact: secretary@piai.us

for your member only PIAI discount code

PI INSTITUTE™
OF EDUCATION

TAKE 20% OFF
ALL COURSES

Special Marketing

Making your
Vehicle Covert

Differences in Databases

Ethics & the PI

Criminal & Civil Laws
for PIs

TSCM Bugsweeps

18 Wheeler
Investigations

Surveillance Mistakes

Interview Techniques

Transitioning from
Cop to PI

<https://piinstitute.com>

Contact: secretary@piai.us

for your member only PIAI discount code



TAKE 15% OFF

Courses for the investigative professional and the investigative curious:

Foundations of Investigation
Legal Investigations
Criminal Investigations
Background Investigations
Fraud Investigations

investigationeducation.com

Contact: secretary@piai.us

for your member only PIAI discount code



TAKE 25% OFF

Statement Analysis On-Demand Training Course.

The Statement Analysis® On-Demand Training will show you what to look for in a verbal and written statement in order to detect deception. The training is designed as a self-guided course so you can proceed at your own pace. After completing the training, you will be able to print a Certificate of Completion.

<https://www.statementanalysis.com/>

Contact: secretary@piai.us

for your member only PIAI discount code



The Leader In Private Detective Software

TAKE 40% OFF

A Software developed by a Private Investigator and Process Server

Many of the other software companies were built by programmers with no industry experience. Their programs are a one discipline design, meaning the functionalities are either targeted specifically for private investigation or process service. None of the programs combine both ends of the spectrum. Thus, customers are forced with subscribing to two separate software programs in order to effectuate their jobs as a private investigator and process server.

My Private Eye® has recognized the dual role in the industry and provides a software program encompassing all of the functionalities necessary for the person who wears 'both hats' that of a private investigator and a process server.

<https://mypi.us/>

Contact: secretary@piai.us

for your member only PIAI discount code



RISC
Recovery Industry Services Company

TAKE 15% OFF

**Extensive Skip Tracing
education for anyone
needing to track down
people that have gone
off the radar.**

This is a unique look at how to locate them using modern tools, effective communication skills, and the methodologies of breaking down the types of skips into categories. The course includes:

- Understanding All Skip-Tracing Methodologies
- Fundamentals of Skip-Tracing Tactics
- How to Communicate Properly
- What is Essential Information and Where to Find it
- Compiled vs. Real Time Data
- Social Networking Techniques
- Understanding the Law and Regulations

<https://riscus.com/>

Contact: secretary@piai.us
for your member only PIAI discount code



ABSOLUTE LOWEST DISCOUNTED RATES FOR PIAI MEMBERS

**Criminal Defense
Investigation Training
Council**

Get the training you need on your time and your schedule.

- **CDI 101 DL**
Component Method of Criminal Defense Investigation and Case Management
- **CDI 202 DL**
Forensic Interviewing - FTER Method

[http://www.cditctraining.com/
distancelearning.html](http://www.cditctraining.com/distancelearning.html)

Contact: secretary@piai.us
for your member only PIAI discount code



TAKE 20% OFF

Bird Dog Investigator is a case logging app that generates your PDF field report on your phone.

It's a great tool for field investigators.

It's available now to download in the Apple app store, and comes with a 1 week free trial:
<https://apps.apple.com/us/app/%20bird-dog-investigator/id1467299239>

Once you try Bird Dog Investigator case logging for our 1 week free trial you will want to take advantage of the PIAI member only discount

<https://app.birddoginvestigator.com>

Contact: secretary@piai.us
for your member only PIAI discount code



TAKE 25% OFF

Investigative Courses

Continuing Education Resources for Investigators

- Death Investigations
- Practical Methods for Legal Investigations
- Scene Investigations
- Motor Vehicle Investigations
- Basic Forensic Scene Photography
- And more....

<https://www.investigativecourses.com/>

Contact: secretary@piai.us
for your member only PIAI discount code



\$20.00 OFF

Social Media Liability Training

How To Eliminate Social Media Mistakes That Destroy Your Investigator Business

Developed By Nationally Recognized Social Media Attorney **Mark Fiedelholz**

Course Flyer Link

www.legallysafesocialmedia.com

Contact: secretary@piai.us
for your member only PIAI discount code



JOIN THE PIAI TODAY

PRIVATE INVESTIGATORS ASSOCIATION OF IDAHO - PIAI

P.O. Box 4032
Boise, ID 83711

Website: <https://www.piai.us/>

Membership inquires contact: membership@piai.us



<https://www.linkedin.com/company/piai-us>



@thepiassociationinidaho



TAKE ADVANTAGE OF YOUR EXCLUSIVE PIAI MEMBERSHIP DISCOUNTS

Visit the PIAI website at www.piai.us for a complete listing of your PIAI member benefits

OSINT/RESOURCE LINKS

A-H

- 101+ OSINT Resources for Investigators (2020) **LINK:** <https://i-sight.com/resources/101-osint-resources-for-investigators/>
- 50+ Free (or Cheap) Tools for Investigators. **LINK:** <https://i-sight.com/resources/50-free-or-cheap-tools-for-investigators/>
- 40 Tips for Conducting Effective Investigation Interviews. **LINK:** <https://i-sight.com/resources/40-tips-for-conducting-effective-investigation-interviews/>
- 5G and What to know. **LINK:** https://www.youtube.com/watch?v=MC_Sfkh5-zQ
- 5 Used Car Search Engines – OSINT **LINKS:**
<https://www.truecar.com>
<https://www.carfax.com>
<https://www.cars.com>
<https://www.autotrader.com>
<https://www.autotempest.com>
- 5 Lessons from Corporate Investigations Gone Bad – Diligentia Group: **LINK:** <https://diligentia-group.com/legal-investigation/5-lessons-from-corporate-investigations-gone-bad/>
- Accident Diagram Online and Free. **LINK:** <http://www.accidentsketch.com>
- Aircraft Ownership – FAA nationwide registry search. Queries by N-number, serial number, name, make, model, state, county, and more. **LINK:** <https://registry.faa.gov/aircraftinquiry/>
- Asset Investigations: Tracking Down Financial Investments & Trusts. **LINK:** <https://www.hether-ingtongroup.com/iu-assets-investments-trusts/>
- Assets: **LINK:** <https://www.pinow.com/investigations/asset-search>
- AcreValue: Access national GIS plat map. View parcel number, acreage, and owner name for all parcels of land in over 2,700 counties: **LINK:** <https://www.acrevalue.com>
- BRB Publications - FREE Government Public Records Sites: **LINK:** <http://www.brbpublications.com/FreeResources/PubRecSites.aspx>
- Background Checks: **LINK:** <https://www.pinow.com/investigations/background>
- Builtwith.com. Find out what websites are built with. **LINK:** <https://builtwith.com>
- CRA Help Desk - Tools For Consumer Reporting Agencies: **LINK:** <https://www.crahelpdesk.com/content/Fcra.aspx>
- Canada Privacy Laws. **LINK:** <https://www.priv.gc.ca/en/privacy-topics/privacy-laws-in-canada/>
- Canada - Ontario: Ministry of Community Safety & Correctional Services: **LINK:** https://www.mcscs.jus.gov.on.ca/english/PSIS/PSIS_main.html
- Canadian Anti-Fraud Center. **LINK:** <https://www.antifraudcentre-centreantifraude.ca/index-eng.htm>
- Carrot2 is an Open Source Search Results Clustering Engine. It can automatically organize small collections of documents (search results but not only) into thematic categories. Carrot2. **LINK:** <https://project.carrot2.org>
- Free Cease & Desist Letter Template (US) | LawDepot. What is a Cease and Desist Letter? A Cease and Desist Letter is a written request to an individual or organization to stop (cease) an action and refrain (desist) from doing it again in the future. This letter notifies the recipient that they're infringing on the sender's rights or engaging in harassing activities. This type of behavior includes different things such as: Cyberbullying and defamation (i.e., libel and slander), Duplicating or reproducing copyrighted material, Threatening behavior (e.g., stalking), Identity theft or online impersonation, Aggressive or excessive communication, Property disputes, and Fraud. **LINK:** <https://www.lawdepot.com/contracts/cease-and-desist-letter/?loc=US&YEPPv2iQHnO#.YTvCAC1h2WY>

OSINT / RESOURCE LINKS I-P

- Insurance Investigations: **LINK:** <https://www.hg.org/legal-articles/private-investigators-and-insurance-cases-41890>
- Idaho - County Courthouse Directory. **LINK:** https://isc.idaho.gov/files/county_courthouse_directory.pdf
- Idaho - iCourts Portal - Online Records and Hearings Search - Payments. **LINK:** <https://my-courts.idaho.gov>
- Idaho - Supreme Court Data Repository: **LINK:** <https://www.idcourts.us/repository/start.do>
- Idaho - Statewide court approved forms: **LINK:** <https://courtselfhelp.idaho.gov/Home/NotFound?aspxerrorpath=/individual-forms-instructions>
- Idaho - List of Law Enforcement Agencies - (State, County, City). **LINK:** https://en.wikipedia.org/wiki/List_of_law_enforcement_agencies_in_Idaho
- Idaho - Laws and Rules. Idaho State Legislature: **LINK:** <https://legislature.idaho.gov/statutes-rules/>
- Idaho - Motor Vehicle Records - Database: **LINK:** <https://www.add123.com/autodata/id>
- Idaho - Drivers License Record (DLR) Search. **LINK:** <https://www.accessidaho.org/itd/driver/record/index>
- Investigative Interview Techniques - Tried and Tested! **LINK:** <https://www.pinow.com/articles/2558/tried-tested-investigative-interviewing-techniques>
- Judgment Recovery: **LINK:** <https://www.pinow.com/investigations/judgment-recovery>
- Kevin's Security Scrapbook: News & Tips on spying, eavesdropping, business espionage, counterespionage, information security, personal privacy, TSCM, spycams, and spy gadgets. **LINK:** <https://spybusters.blogspot.com>
- KeyLoggers - P.I: **LINK:** <https://www.pinow.com/articles/2380/keyloggers-in-private-investigation-and-how-clients-can-use-them>
- Learn on your schedule. Study any topic, anytime. Explore thousands of courses starting at \$10.99 each. Shop 100,000+ High-Quality On-Demand Online Courses! Expert Instructors. 30-Day Money Guarantee. Download To Your Phone. Lifetime Access. **LINK:** <https://www.udemy.com>
- LexisNexis® Police Reports for Consumers. As an involved party in an accident, ordering a copy of the report is easy with LexisNexis® Police Reports. Eliminate the need to drive to the police department, find parking and stand in line to request a copy of your accident report. Save time and order from a secure website. You can quickly access and download a copy of the report without leaving your home or office. **LINK:** <https://buycrash.lexisnexisrisk.com/index/>
- Licensing PI Laws / State by State: **LINK:** <https://www.pinow.com/resources/how-to-become-a-private-investigator>
- Locate vehicles nationwide using license plate recognition data! Delvepoint: **LINK:** <https://www.delvepoint.com/products-vehicle-sightings.html>
- Missing Persons: **LINK:** <https://www.pinow.com/investigations/missing-persons>
- Misinformation - Fact or Fiction? - How to avoid misinformation on the web. **LINK:** <https://marcyphelps.com/how-to-avoid-misinformation-on-the-web/>
- National Center for Missing & Exploited Children - Online Report Incident. **LINK:** <https://report.cybertip.org>
- Networking / Social Media Investigations: **LINK:** <https://www.pinow.com/investigations/social-media-investigations>
- Open Data Sources Anyone Can Use - FREE! **LINK:** <https://www.freecodecamp.org/news/https-medium-freecodecamp-org-best-free-open-data-sources-anyone-can-use-a65b514b0f2d/>
- Essentials. This page provides links to mostly free tools and services that are useful for online verification, digital journalism, and open-source intelligence work. **LINK:** <https://www.osintessentials.com>
- OSINT #2019-06. Searching emails, IoT, cheat sheets and spies! From: Sector035. Medium. **LINK:** <https://twitter.com/Sector035/status/1094853541527801856>

- OSINT Training & Resource Website For Internet Intelligence & Investigations And Social Media Research. **LINK:** <https://www.uk-osint.net/facebook.html>
- OSINT – Social Media – 10 Minute Tip: Finding User Accounts Across Social Media: YouTube Video **LINK:** https://www.youtube.com/watch?v=zo_geMvcOg8
- Overseas Litigation: **LINK:** <https://www.pinow.com/articles/377/how-to-hire-and-work-with-for-eign-investigators>
- PACER: Public Access Court Electronic Records: **LINK:** <https://pacer.uscourts.gov>
- PIAI - Private Investigators Association Idaho: **LINK:** <https://www.piai.us/investigationresources.php>
- Postal Forwarding Address Database: **LINK:** <https://www.ncasearch.com>
- Property Transactions / Deeds / Leins: **LINK:** <https://publicrecords.netronline.com>
- PINow - Network / News / PI Resources: **LINK:** <https://www.pinow.com>
- Private Investigator Historical Beginnings: **LINK:** https://en.wikipedia.org/wiki/Private_investigator
- Private Investigative Processes: **LINK:** <https://privateinvestigatoredu.org/private-investigations-process/>
- Private Investigations Technology: **LINK:** <https://privateinvestigatoredu.org/surveillance-technology/>
- Private Investigator Training Schools: **LINK:** <https://www.pinow.com/articles/1115/top-25-private-investigator-training-education-2012>
- Private Investigator Education / Schools by State: **LINK:** <https://privateinvestigatoredu.org/schools-by-state/>
- Private Investigator Licensing by State: **LINK:** <https://privateinvestigatoredu.org/license-requirements/>
- Public Record Retriever Network (PRRN): **LINK:** <http://www.prrn.us/Home.aspx>

OSINT / RESOURCE LINKS Q-Z

- Recording laws in the United States. Video and Audio. Audio & Video Consent Laws in the United States The majority of the world has laws dictating the legality of recording a conversation between 2 or more parties. These are divided broadly into two factions. One Party Consent, and Two Party Consent with some places having a few minute differences. **LINK:** <https://recordinglelaw.com>
- Repossessions: **LINK:** <https://www.pinow.com/investigations/repossessions>
- SEC Documents. Finding and Understanding - This video will teach you about the most common types of Securities and Exchange Commission (SEC) filings. **LINK:** <https://www.youtube.com/watch?v=TQ1GzeWdCps>
- Sex Trafficking: **LINK:** <https://sharedhope.org/appealforms/what-is-warning-signs/>
- SnapChat "Snap Map" Investigative Tools: **LINK:** <http://pursuitmag.com/snap-chats-new-snap-map-powerful-tool-for-investigators/>
- Surveillance: **LINK:** <https://www.pinow.com/investigations/surveillance>
- Surveillance – Are You Making These 12 Surveillance Mistakes? **LINK:** <https://pursuitmag.com/are-you-making-these-12-surveillance-mistakes/>
- Unconventional Surveillance Techniques: Smartphone Apps. Let's face it, people are being surveilled everywhere. From street corner cameras to the apps on an individual's phone, a person's whereabouts are constantly being recorded, and especially in cases of smartphone apps, this data is often publicly shared. Unbeknownst to many smartphone users and to the benefit of private investigators, some of the data is publicly available. **LINK:** <https://www.pinow.com/articles/2989/unconventional-surveillance-techniques-smartphone-apps>
- Talkwalker Alerts is the only free alerts system that follows your digital footprint across the internet and Twitter! Talkwalker.com. **LINK:** <https://www.talkwalker.com/free-social-media-monitoring-analytics-tools>
- TinEye - Reverse search image. Allows you to search by image and find out where that image is being used online. **LINK:** <https://tineye.com>

- Trial Preparation: **LINK:** <https://www.pinow.com/investigations/trial-preparation>
- Twitter User Research. Friends list, followers, account data and more. **LINK:** <https://tweetbeaver.com>
- Utah Law Limiting GPS Tracking. Private Investigators Safe From New Law. **LINK:** <https://www.pinow.com/articles/2639/private-investigators-safe-from-new-utah-law-limiting-gps-tracking>
- USB Data Recovery Solution. **LINK:** <https://www.easeus.com/resource/usb-drive-data-recovery.htm>
- U.S. Census Records – Learn how to use and reconstruct family history. **LINK:** <https://www.familysearch.org/blog/en/how-to-use-us-census-records/>
- UCC Filings: **LINK:** <https://www.pinow.com/investigations/asset-search>
- Vehicle VIN, Registration, Lic. Plate /Tags: **LINK:** <https://www.einvestigator.com/motor-vehicle-records-offices-dmv/>
- VINCheck – By National Insurance Crime Bureau – Determine if vehicle stolen, but not recovered, or salvaged. **LINK:** <https://www.nicb.org/vincheck>
- Workers Compensation: **LINK:** <https://www.pinow.com/investigations/workers-compensation>
- What's That Charge?! - Identify those mysterious charges on your credit card statement: **LINK:** <https://www.whatsthatcharge.com>
- Windows 10 – 16 Quick Shortcuts to Work Faster in Windows 10. **LINK:** <https://www.maketecheasier.com/quick-tricks-work-faster-windows/>
- Windows 10 Hidden Features You Should Know. YouTube Video **LINK:** <https://www.britecomputers.co.uk/posts/windows-10-hidden-features-you-should-know-2/>
- Windows 10 – How to Take Screenshots in Windows 10. YouTube Video **LINK:** <https://www.youtube.com/watch?v=1muW9eVZfOM>

DISCLOSURES: OSINT resources, copyrighted materials, articles, blogs and links shared thru the PIAI Quarterly Newsletter are provided for informational purposes only and do not constitute an endorsement or approval by PIAI. Linked websites are not under our control and we are not responsible or liable for the content of any linked site or links contained therein. OSINT resources, copyrighted materials, articles, blogs and links shared are the sole property of the linked agency, author, link site owner(s). PIAI cannot certify the accuracy of the materials on the linked sites, articles, blogs or posts and bears no responsibility for such. Read and understand applicable privacy / security policies. Use at your own risk. PIAI RE: Public Records and information: They are Not considered confidential and generally pertain to the conduct of government.